



## **GENWORTH LONG TERM CARE “August Educational & Awareness Calls”**

### **August 2007 Training Schedule** ALL TIMES ARE EASTERN TIME ZONE

**August 2nd, 2007 at 2:00PM:** “Covering the basics with Cornerstone Advantage.”- Introducing Genworth’s long awaited, new low cost LTC Product

**August 9th, 2007 at 2:00PM:** “It’s hard to beat a Classic- Classic Select.”- Using Genworth’s mid market policy to compete with the rest of the industry.

**August 16th, 2007 at 2:00PM:** “Privileged Choice.”- A review of the industry’s top purchased individual product.

**August 23rd, 2007 at 2:00PM:** “No Claims Offset & Shared Policy”- Two often overlooked but extremely strong features of Genworth’s policies.

**August 30th, 2007 at 2:00PM:** “Total Living Coverage.”- Marketing our new combination Life & LTC product.

#### **How to attend the Training:**

To receive your training materials and register, Please go to [www.LTCregistration.com](http://www.LTCregistration.com) and use **confirmation code** \_\_\_\_\_. You will receive an email with the power point and dial in information before the call begins.

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